A Heavy Subject for EMS: Evolving Considerations for Bariatric Transport

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- What is the bariatric patient
- What was our need
- What was our process
- What was our cost
- What are the benefits
- How this has changed our practice
- Why you should consider implementing a bariatric transport unit

■ The need:

- 2 skilled NH in our PSA opened bariatric units over the last seven years
- Increase in bariatric (> 500 pounds) transports
 from 1 every 6 months to 3-5 every week
- Older stretchers rated to only 350 pounds
- No other services in county had specialized equipment for transport
- Local fire departments would no longer respond for "lifting help"

- The process and our requirements:
 - Variable crew configurations
 - Use existing equipment if possible
 - Use "off the shelf" technology
 - Integrate our process with nursing homes and the receiving facilities
 - Maximize patient comfort and care

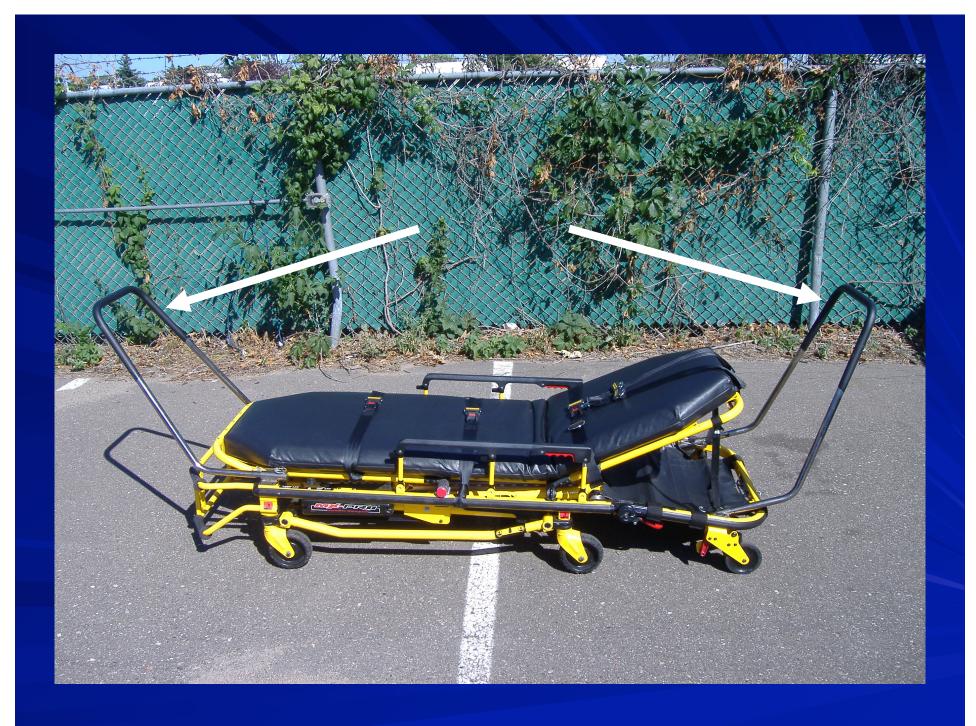




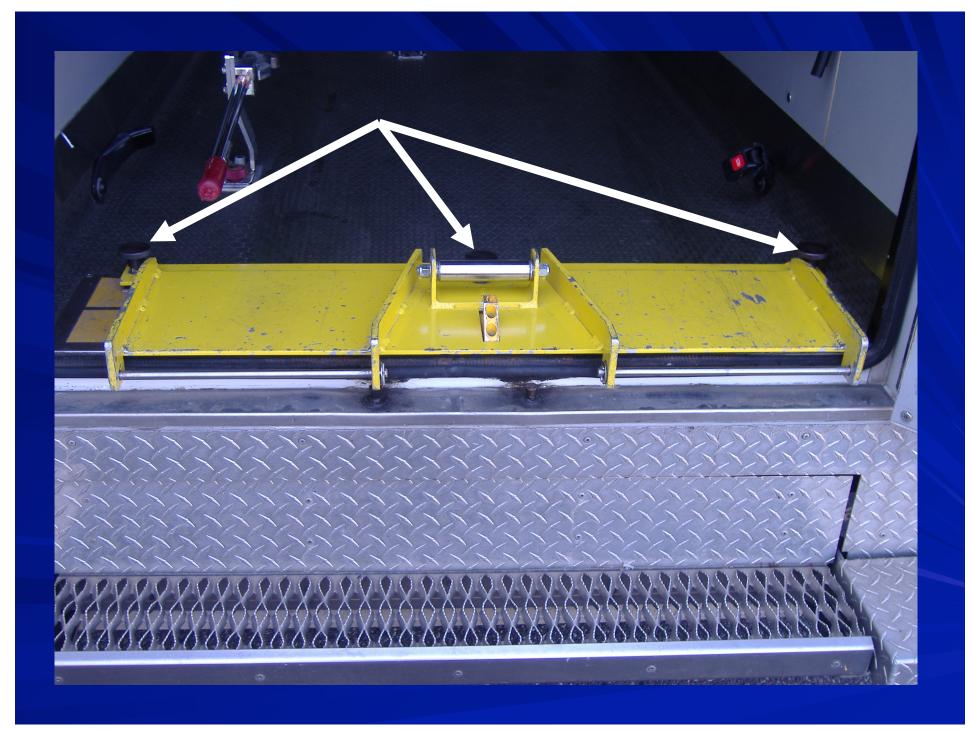


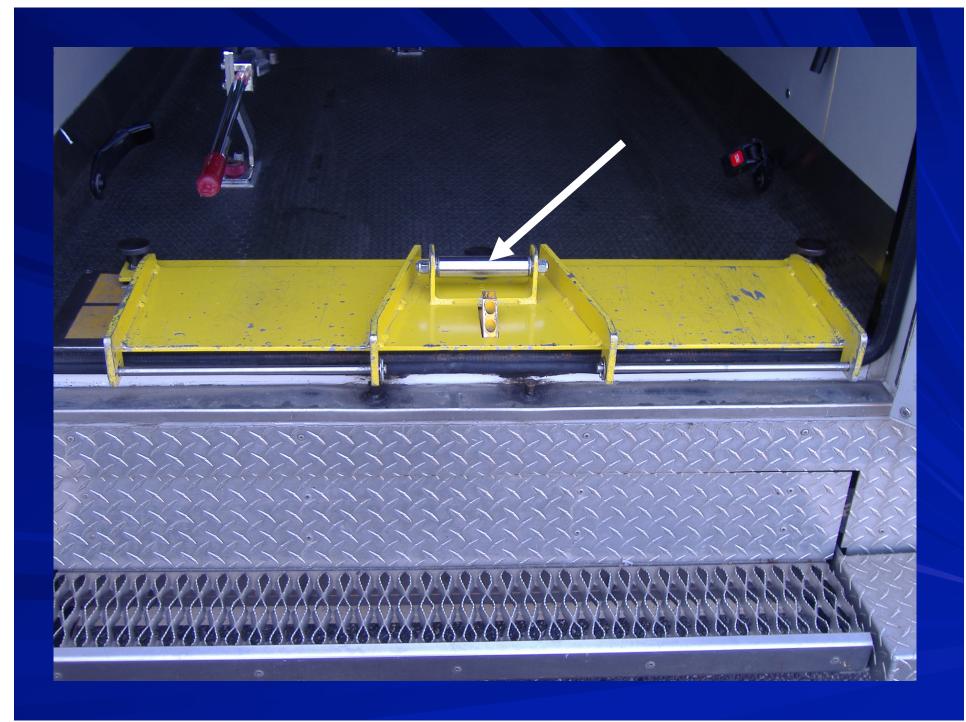


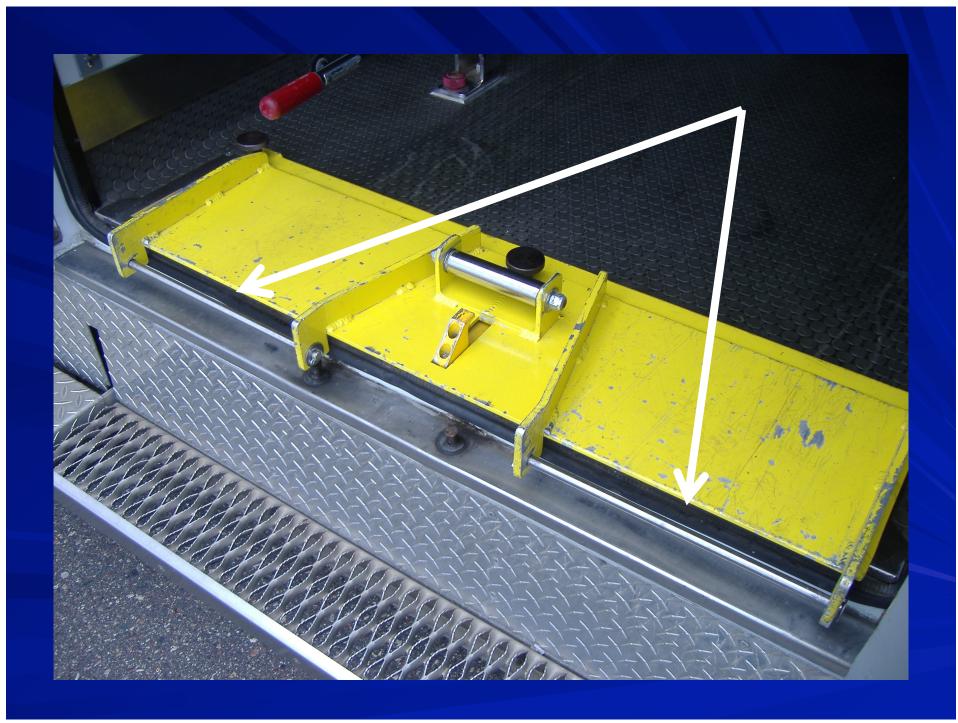




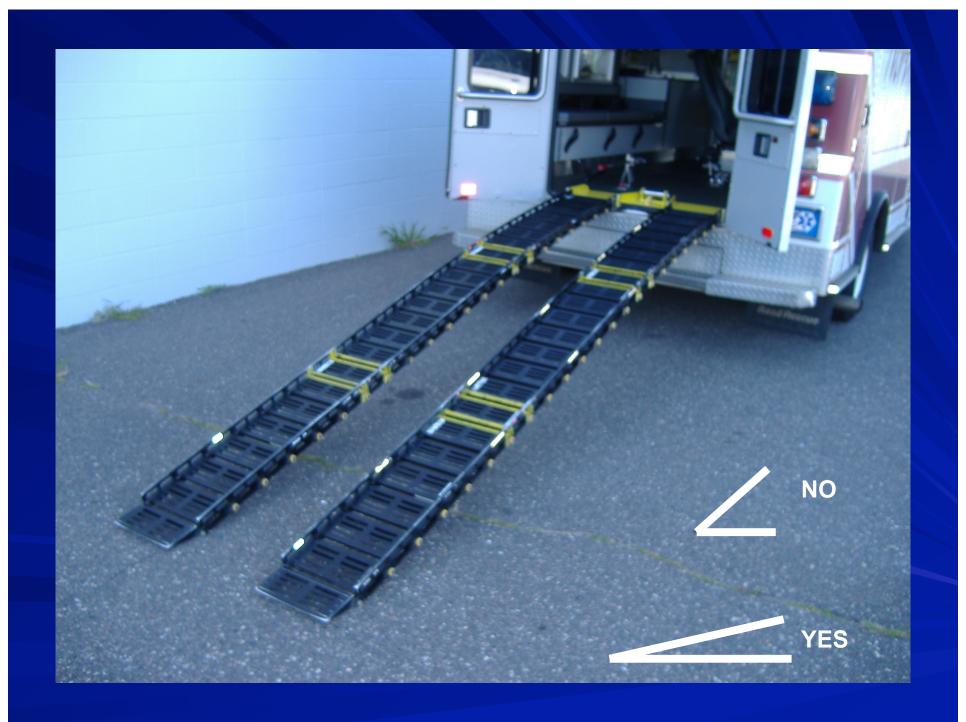










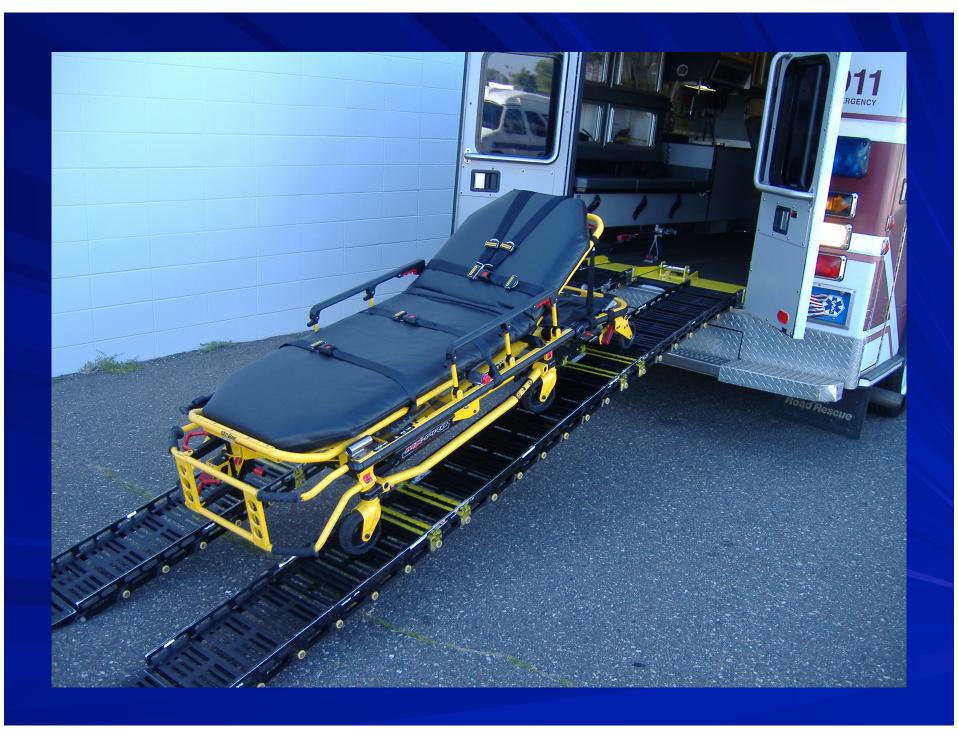




















Nursing home and hospital considerations



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Nursing home and hospital considerations



- The time and cost:
 - Three days work by shop mechanics
 - Bariatric stretcher @ \$6300
 - Floor mounting hardware @ \$800
 - Loading ramps @ \$1700
 - Stretcher winch @ \$800
 - Transfer flat @ \$350
 - TOTAL COST @ \$10,000 excluding labor

- The benefits:
 - Better care and comfort for patient
 - No need for extra personnel or agencies
 - Better resource utilization
 - Significant decrease in workman's compensation and injury rates
 - Increase revenues due to specialized transport (only service in area with this capacity)

- Change in our practice:
 - All new regular stretchers rated to 700 pounds
 - All regular stretchers in front-line ALS units being converted to powered cots
 - All floor mounts upgraded to accommodate increased stretcher capacities

- Why add dedicated bariatric transport
 - CDC shows steady increase in national obesity rate over past 24 years
 - In 1994, no state with obesity rate > 20%
 - In 2008, 32 states with obesity rate > 25%,
 and 6 states with obesity rate > 30%
 - JEMS article (2007) projected sales of bariatric stretchers to go from \$29.6M in 2004 to @ \$50M by 2012

Special thanks

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QUESTIONS

